

2022 Annual Results

BCGE – Record profit and dividend

Geneva, 1 March 2023 – BCGE performed extremely well in 2022 with net profit up 40.5%, reaching CHF 176.0 million. Turnover rose sharply by 8.3% to CHF 475.7 million, reflecting the Bank's ability to capture the dynamism of the most buoyant economic sectors. At year's end, all performance indicators were up high, driven by an increase in client and business volumes. Assets under management and administration stood at CHF 33.4 billion, while client receivables and mortgage loans amounted to CHF 18.5 billion. Shareholders' equity rose steadily to CHF 1.984 billion (+8.6%). Operating profit rose sharply to CHF 195.0 million (+11.9%) with a solid capital cover of 16.5%. Barring a deterioration in the economic situation and given projected business developments, the Bank expects an increase in the overall earnings for the year. The dividend to be proposed to the General Meeting of Shareholders reflects an increase of 22%, amounting to CHF 5.50.

Main consolidated figures for the 2022 financial year

Results (in CHF thousands)	31/12/2022	31/12/2021	Variation 2022 vs. 2021	
Operating income	475,667	439,240	36,427	8.3%
Operating expenses	261,291	253,996	7,295	2.9%
Operating profit	194,986	174,309	20,677	11.9%
Net profit	175,950	125,234	50,716	40.5%
Balance sheet ratios				
ROE (return on equity)	9.09%	7.00%	209 basis points	29.9%
Dividend per share (in CHF)	5.50 ¹	4.50	1.00	22.2%
Balance sheet volumes (in CHF thousands)				
Total assets	30,034,414	28,293,691	1,740,723	6.2%
Mortgage loans	13,045,695	12,665,892	379,803	3.0%
Assets under management and custody	33,411,277	34,145,974	(734,697)	(2.2%)
Shareholders' equity	1,983,651	1,827,222	156,429	8.6%
Capital ratios				
Tier 1 capital ratio	15.27%	15.11%	16 basis points	1.1%
Ratio of regulatory capital available	16.46%	16.49%	-3 basis points	(0.2%)
Staff (full-time equivalents)	874	834	39 ²	4.7%

¹ Proposal to be submitted to the Annual General Meeting on 02 May 2023.

² Due to rounding (staff numbers have increased from 834.1 to 873.6).

Sharp rise in business turnover

BCGE recorded an excellent performance in 2022 with a 40.5% increase in net profit, totaling CHF 176.0 million (including extraordinary gains of CHF 34.6 million) and an operating profit of CHF 195 million (+11.9%). Increased business volumes reflect the Bank's good strategic positioning, capturing the dynamism of the most buoyant economic sectors. Assets under management and administration rose to CHF 33.4 billion, while client and mortgage loans totalled CHF 18.5 billion. Revenue growth was driven by the interest margin; the Bank successfully navigated the change in interest rates and minimised the effects of the stock market on its commissions, most clients remaining invested. Total turnover amounted to CHF 475.7 million (+8.3%). Net interest income reached CHF 286 million, while commissions totalled CHF 133 million and trading income CHF 38 million. The proportion of turnover in EUR and USD hit 29.7%, reflecting the success of the Bank's international business focus. To benefit private, corporate, and institutional clients, the Bank invested in new skills and technologies, bringing its operating expenses to CHF 261.3 million. The Group's workforce grew by 39 new positions and now totals 874 employees (full-time equivalents).

BCGE: helping to finance Geneva's economy

The Bank granted CHF 18.5 billion in loans to companies and individuals. 21,357 companies have their accounts with BCGE, an increase of 595 companies in the past year. The moderate share of mortgages in the bank's balance sheet total (43%) is evidence of its highly diversified business model.

Resilience in asset management and administration

Private client assets increased by CHF 475 million to CHF 18.8 billion (+2.6%). The net inflow into new discretionary mandates was CHF 231 million. Synchrony's range of 41 funds totalled 3.5 billion. The online trading platform 1816 passed the 11,700-investor mark. Institutional client assets reflected market performance, falling to CHF 14.6 billion (-7.6%).

Continued increase in shareholders' equity

Equity continued to grow, increasing by CHF 156 million to a total of CHF 1.984 billion. The consolidated equity coverage ratio remained strong, reaching 16.5%, well above the required standard of 12.7%. BCGE is one of a few well-capitalised and secure banks, as demonstrated by its Standard & Poor's AA-/A-1+/Stable rating.

More than 15,500 shareholders

The number of private and institutional shareholders rose in 2022. An increase of 83 shareholders brought the total number of shareholders to 15,506, of which 15,107 private shareholders. This is good news since floating capital is widely distributed; 83% of shareholders hold between 1 and 50 shares. It is also worth noting that 75% of the Bank's employees are shareholders and hold 3.0% of capital.

BCGE share performance: +11.8%

BCGE share price rose strongly in 2022 and ended the period at CHF 179.50. Share market value is 64% of its book value (CHF 278.70) At CHF 1.292 billion of market capitalisation, the potential for appreciation remains significant (equity of CHF 1.984 billion).

Strategic priorities

For 2023, our strategic priorities are to be a(n):

- Core partner for the regional economy and SMEs.
- Key player in the financing of private and social housing in Geneva.
- Private banking specialist for the Swiss and international economy.
- Expert in asset management and investment funds.
- Beacon for the influence of Geneva's economy and trade in Switzerland and around the world.
- Promoter of a banking digitalisation that is accessible to all and connects clients with Bank employees.
- Partner with corporate and private clients in the energy transition process.

Outlook for 2023

The Bank continues to expand commercially and capture the dynamism of growth sectors. The Bank's bulwark is its diversified range of expertise and the ability of its business model to line up with the specific demands of the Geneva and Swiss economies.

- The growth of high value-added business and the loyalty of its client base reaffirm BCGE's favourable strategic positioning.
- The Bank's financial strength makes it a safe and stable financial guardian.
- The Bank expects interest rates to increase moderately and the economic situation to improve, factors which are likely to weigh on its interest margin but boost its commission income.
- The increase in lending will remain moderate due to the regulations governing capital requirements and a policy of caution, particularly in real estate financing.
- The Bank continues to develop its less capital-intensive businesses (private and institutional asset management, corporate advisory services) and will expand its corporate offer (equity financing and M&A).

Barring a deterioration in the economic situation and given projected business developments, the Bank expects overall earnings for the year to increase.

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Only the French version of this document is deemed authentic.

BCGE: creating banking solutions, in Geneva

A universal bank since 1816, BCGE provides high-quality banking services for private, business and institutional clients in Geneva and the surrounding area. BCGE develops the following business lines: everyday banking services, private banking, asset management, investment funds, pension planning, mortgages and lending to the private and public sectors. It runs a trading room and offers financial engineering, business valuation and transmission, private equity and trade finance services. The BCGE Group has 21 branches in Geneva and operates a number of its business lines in Zurich, Lausanne, Basel, Paris, Lyon and Annecy. The Bank also has representative offices in Dubai and Hong Kong. BCGE employs 874 people (full-time equivalents, as at 31 December 2022). BCGE is listed on the SIX Swiss Exchange (security no. 35 049 471) and is rated AA-/A-1+/Stable by Standard & Poor's (S&P).