



## Information sheet on the compensation accepted from third parties in association with the provision of financial services

This information sheet outlines the scope of art. 6 of the Safe Custody Regulations:

### **Article 6 - Compensation accepted from third parties in association with the provision of financial services**

*The bank offers its Clients a wide range of financial instruments. To this end, it concludes distribution agreements with, among others, providers of collective investment schemes, irrespective of the contract concluded with the Client and receives compensation or other monetary benefits from the providers of its distribution activities.*

**Insofar as these compensations are subject to a duty of return to the Client in accordance with Art. 400 of the Swiss Code of Obligations, the Client agrees that these fees shall remain the property of the Bank and waives any right of return, unless otherwise agreed. The Bank shall inform the Client of the method of calculation of the cash value of the compensation and benefits. The Bank shall ensure that the interests of the Client are safeguarded against any conflicts of interest that may arise in connection with these services.**

*The "Information sheet on the compensation accepted from third parties in association with the provision of financial services", available on the website <http://www.bcge.ch>, provides information on the nature and amount of compensation, the criteria for calculating this compensation and the amount of this compensation.*

Compensation is defined as the services that the Bank receives from third parties in connection with the provision of a financial service, in particular brokerage fees and other commissions, provisions, discounts or other financial benefits.

The Bank receives this compensation for its activities relating to the sale of financial instruments as part of an open architecture philosophy. These fees are generally calculated as an annual percentage of the total investment volume of all clients' investments for a product, the amount varying according to the product and the counterparty.

In the case of collective investment schemes, the distribution fee is an integral part of the management fee outlined in the fund regulations/prospectus or in any other document relating to the product. The distribution fee does not constitute an additional charge for the Client. As a rule, the distribution fee is a percentage of the management fee. It also depends on the volume generated; the greater the volume generated in the products, the higher the percentage of the distribution fee. In other words, the distribution fee paid is based on the total cumulative volume of all the Bank's clients.

For structured products, the distribution fee is generally paid in the form of a commission, a discount on the issue price or a reimbursement of part of the issue price.

In setting the rates applicable to its clients, the Bank takes into account the potential benefits it may receive. For this reason, the Safe Custody Regulations stipulate that the Client agrees that benefits received from third parties belong to the Bank. In order to avoid potential conflicts of interest, the Bank ensures that investment decisions made on behalf of its clients are independent of any compensation linked to the investment or custody of the products offered. In particular, the collective investment schemes recommended by the Bank are selected on the basis of qualitative criteria and not on the basis of possible compensation.

The level of compensation paid to the Bank (calculated as a percentage of the annual investment volume) varies according to the type of product and is within the range indicated below, which corresponds to the minimum and maximum compensation. If the distribution fee is granted in the form of a discount on the issue price or a reimbursement of part of the issue price, the fee amount is calculated on the basis of the duration of the product. In the event of early redemption, the Bank is entitled to retain the entire compensation. The Bank may receive the full annual compensation even if the period does not cover a full year.

Certain providers and/or issuers of financial instruments offer non-financial benefits to the Bank, in particular in the form of free financial analyses and other sales support activities.

### **Basis for the calculation of compensation (to be updated):**

Product class	Product category	Range of annual compensation
Collective investment schemes	- Money market funds	from 0% to 0.50% p.a. max
	- Index funds	from 0% to 0.50% p.a. max
Structured products	- Real estate funds	from 0% to 1.00% p.a. max
	- Investment funds	from 0% to 1.00% p.a. max
	(e.g. equity funds, bond funds, asset allocation funds, hedge funds, funds of funds)	from 0% to 1.00% p.a. max
	- Institutional funds	from 0% to 1.00% p.a. max
Structured products		The Client is invited to refer to the termsheet.

**N.B : The Bank reserves the right to amend this information sheet at any time and by any means it deems appropriate, including updating it on its website.**